



REYNOLDS & REYNOLDS INC.

The Plaza - Suite 200  
300 Walnut Street  
Des Moines, Iowa 50309-2262  
Phone: 515.243.1724  
800.767.1724  
FAX: 515.243.6664

[www.reynolds-reynolds.com](http://www.reynolds-reynolds.com)



REYNOLDS & REYNOLDS INC.

# What makes us different?

Many insurance and risk management providers may look the same, but we invite you to take a closer look at what makes Reynolds & Reynolds so different.



REYNOLDS & REYNOLDS INC.

Nobody works harder – or smarter – to manage your risk.



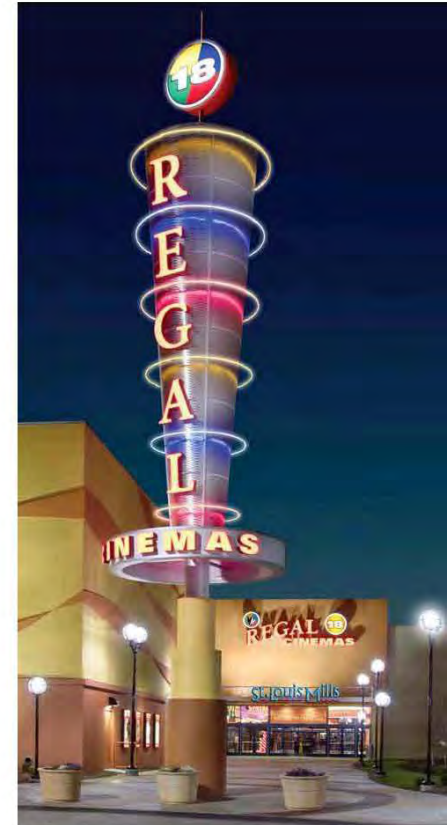
Many insurance and risk management providers look the same. When you do business with Reynolds & Reynolds you'll see what makes us different.

Ask any of our clients what they think of us, and they will tell you about the exceptional service and value we deliver every day. Not only are we one of the most knowledgeable, thorough and collaborative firms in the business, you'll find we are also among the most honest, dedicated and creative.

That's the Reynolds & Reynolds expectation of those who work for us. And the experience you can count on when we work for you.

#### What we do differently

- Complete business insurance
- Employee benefits programs
- Contract surety
- Personal insurance
- Policy placement with leading carriers
- Risk management and total cost of risk analysis
- Loss control and claim services



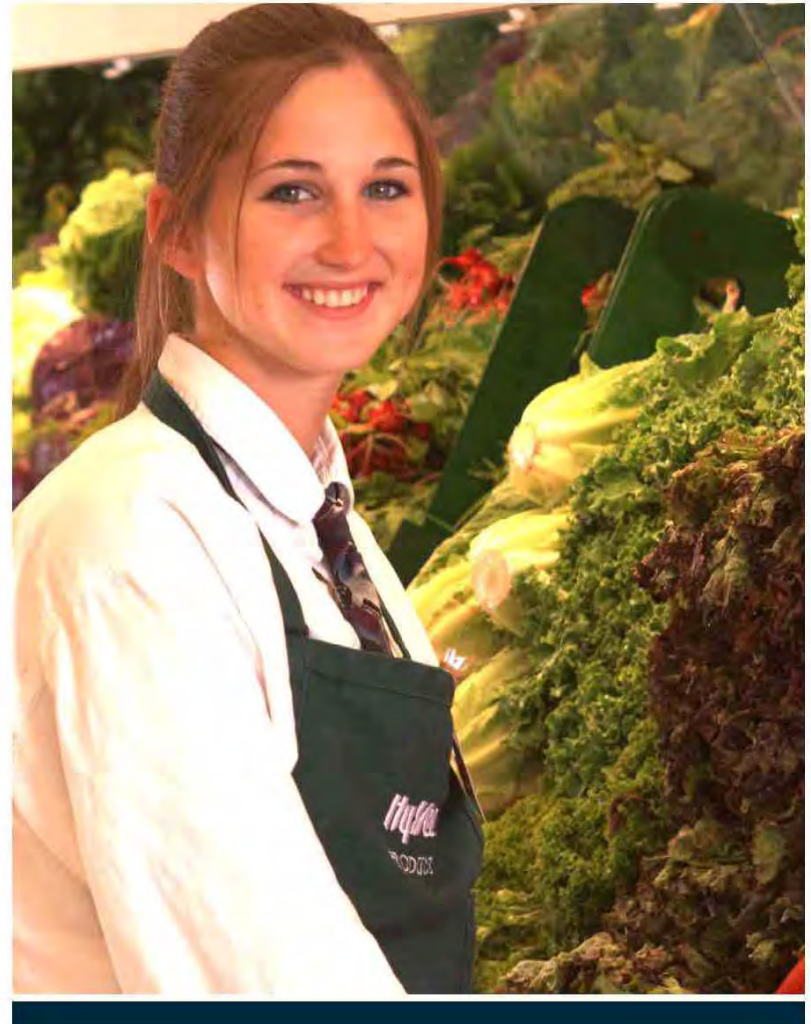
The only thing that comes standard at Reynolds & Reynolds is our exceptional service.

At Reynolds & Reynolds, there is no such thing as a standard client.

You won't hear familiar formulas or pat answers from us. We work to learn the unique features and inherent risks of your business - so we can deliver tailor-made products and service levels that are best for you.

We match your goals with the most cost-effective method of handling risk - and then provide unparalleled service along the way.

At Reynolds & Reynolds, you'll find a level of involvement, analysis and consultation that exceeds any past experience and every expectation you have today.



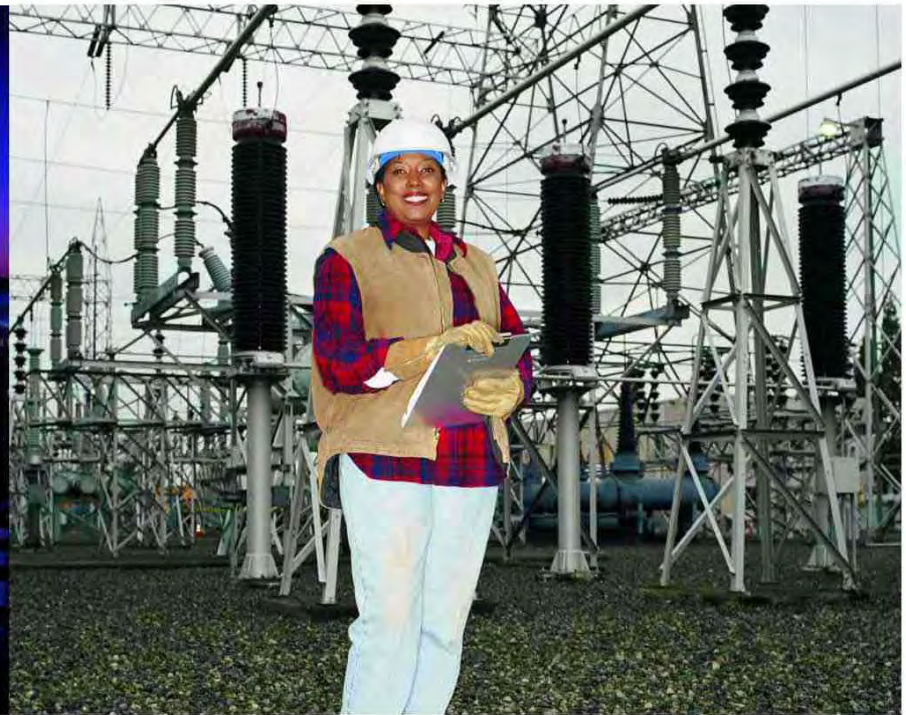
Our clients are loyal to us because our teams are dedicated to them.

Our on-going objective is to identify and assist in helping you reach your goals, manage your risk and lower your costs.

We assign a team specific to your account - dedicated professionals focused on your day to day business activities and responsive to your business needs.



Photo courtesy of Musco Lighting.



We never stop working to protect you,  
your business, or serve your benefit needs.

---



REYNOLDS & REYNOLDS INC.



## We have no boundaries in serving your business.

Wherever your business takes you, whatever your business needs, Reynolds & Reynolds will be there.

As a founding member of RiskProNet International, Reynolds & Reynolds has connections to hundreds of experienced insurance and risk management professionals in the U.S., and in over 100 countries.

We can help meet your risk protection needs worldwide, including physical location assessment.

We can track changes in foreign legislation and report international liability issues virtually anywhere you want to be.

We can handle your risk management needs, locally or globally, through our association with RiskProNet International.





## Risk Management

At Reynolds & Reynolds, our goal is to become an integral part of your business, specializing in identifying risk and developing the most efficient plans to handle these exposures. We will continually review your operation to assist in managing your total cost of risk.

We provide risk consultation, analysis, and insurance placement across the spectrum of American business, including transportation services, entertainment, manufacturing, construction and retail.

We have expertise in structuring and managing program/association business, and are the largest writer of movie theatres in the United States. We insure such renowned theatres as Mann's Chinese Theatres and Pacific's Cinerama Dome Theatre.

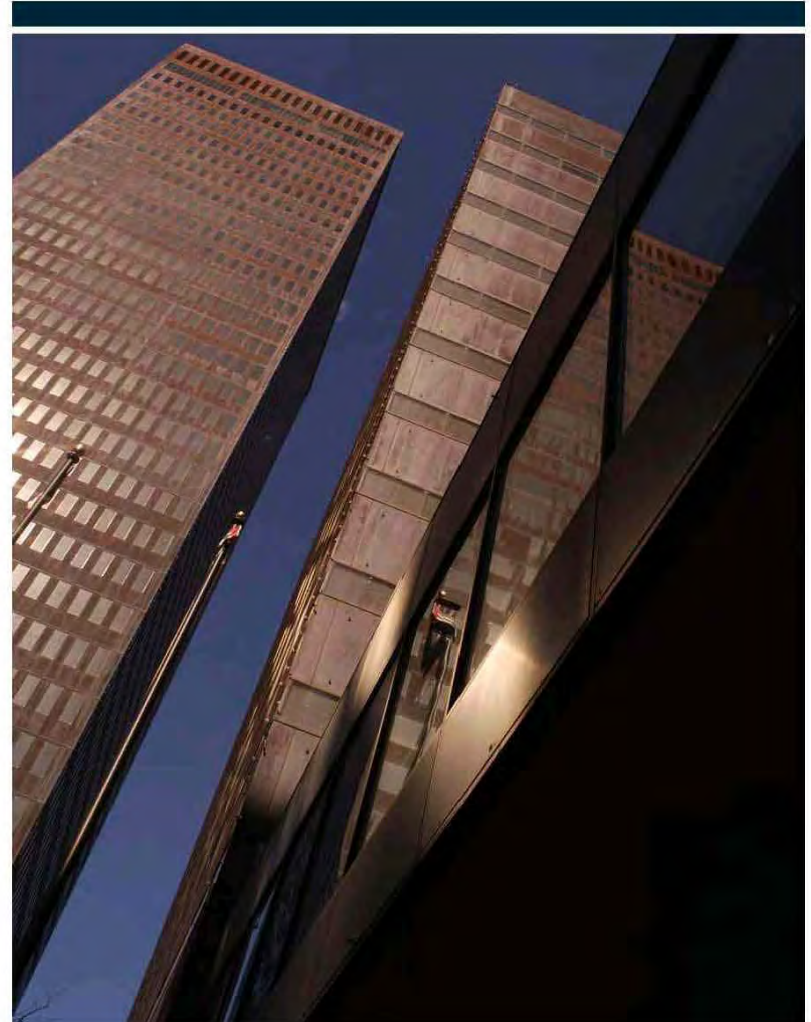




## Coverage Placement

One of the most overlooked criteria in choosing an insurance broker is the relationship that broker has with the insurance companies themselves. Because of our long-standing reputation for thorough risk analysis and accurate, detailed submissions, Reynolds & Reynolds is highly respected by the leading carriers.

This relationship helps us achieve prompt responses to policy requests and updates, as well as very competitive pricing for our clients.





## Loss Control

We recognize the importance of loss control in the overall management of risk.

By working with loss control specialists, we can help identify your exposure to risk and determine the best method of response.

We do what it takes to meet your needs. For example, when our theatre clients requested help in educating their employees about the importance of workplace safety, we published "Your Guide to Safety as a Theatre Employee," which is now requested by theatres all over the country.

## Claims

We pride ourselves on fast, fair and efficient claims service. We represent your interests to the insurance company and expedite settlements on your behalf. From the initial reporting of the claim to the final settlement, Reynolds & Reynolds is there.





## Employee Benefits

Reynolds & Reynolds has redefined the word 'partner' in setting a new standard for benefit management. Along with a comprehensive range of benefit programs - each customized to suit individual needs - you'll find unparalleled service.

We help determine benefit plan goals and evaluate plan designs, premiums, and funding. We also analyze employee contributions and provide market studies to guide your benefit program for the future.

Finally, we manage the entire benefit plan rollout - providing on-site enrollment meetings, coordinating plan booklets, and preparing materials for wellness campaigns.

We continue to analyze and employ emerging efficiencies as we strive to address the changing employee benefit environment.

We will work with you every step of the way to take care of your most valuable asset: your people.





## Personal Coverage

When it comes to your personal insurance needs, we take the time to do a thorough job. You might say we offer personalized personal insurance.

We'll never write a policy based solely on what you've had in the past. We'll review your current situation. Adjust coverage. Eliminate overlaps. Close gaps.

We pay the same close attention to your personal insurance needs as we do your business coverage.





REYNOLDS & REYNOLDS INC.

The Plaza - Suite 200  
300 Walnut Street  
Des Moines, Iowa 50309-2262  
Phone: 515.243.1724  
FAX: 515.243.6664

[www.reynolds-reynolds.com](http://www.reynolds-reynolds.com)